

WHITTIER PAVILION

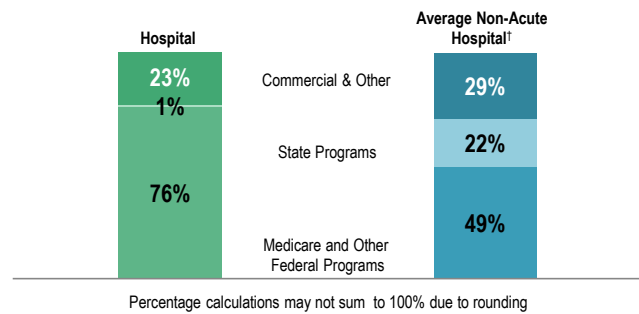
Whittier Pavilion is a for-profit psychiatric hospital located in Haverhill. It is a member of Whittier Health Network. It provides inpatient psychiatric care for adult and geriatric patients, and outpatient services through an outpatient clinic. Since opening in 2009, Whittier Pavilion has increased its capacity for providing outpatient services, becoming fully operational in 2014. Inpatient days increased 25.7% at Whittier Pavilion between FY10 and FY13, compared to a median increase of 7.2% among cohort hospitals. In the FY10 to FY13 period, Whittier Pavilion only earned a profit in FY12, and had a total margin of -12.5% in FY13, while, the median total margin in its peer cohort was 9.5% in FY13.

AT A GLANCE

TOTAL BEDS: 65; 7% of cohort beds
% OCCUPANCY: 79%; < cohort avg. (82%)
INPATIENT DISCHARGES in FY13: 1,804
PUBLIC PAYER MIX: 77%; > avg. cohort hospital (66%)
TOTAL REVENUE in FY13: \$17 million; 1% of statewide
TAX STATUS: For-profit
INPATIENT:OUTPATIENT REVENUE in FY13: 100%:0%
ADJUSTED* COST PER INPATIENT DAY: \$898
CHANGE in OWNERSHIP (FY09-FY13): Not Applicable

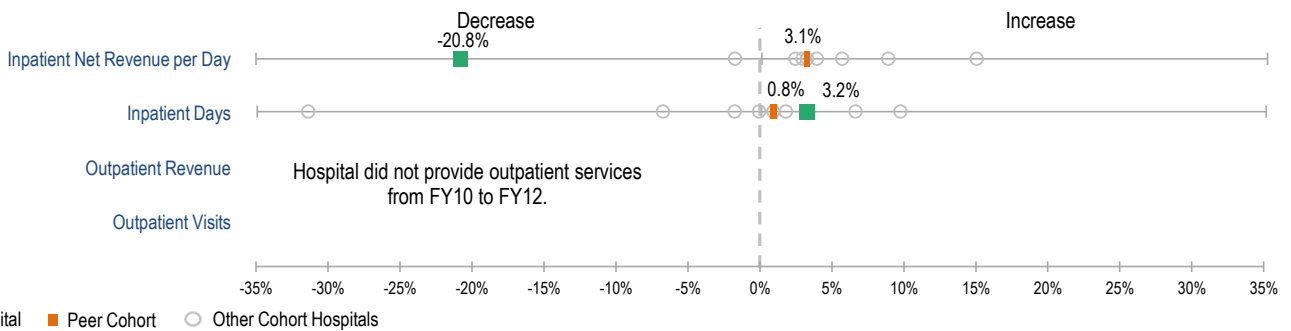
PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY13, and how does this hospital compare to the average non-acute hospital's payer mix?



GROWTH MEASURES

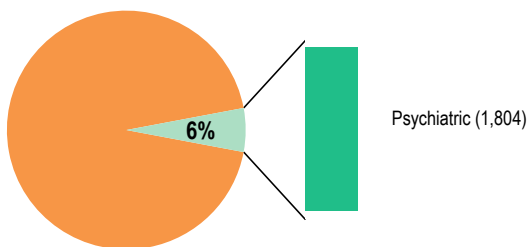
What were the FY12 to FY13 growth rates at this hospital for the following measures, and how do these compare to the growth rates of the hospital's peer cohort?



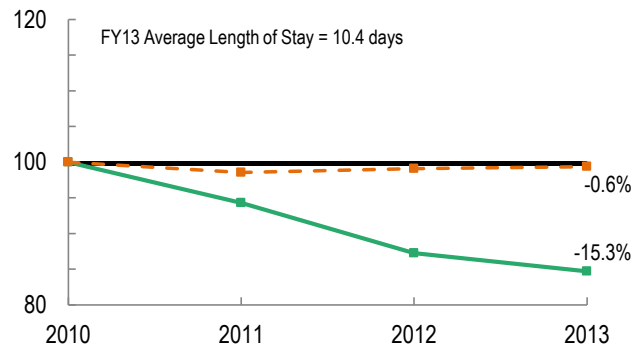
SERVICES

What type(s) of inpatient services, categorized by bed type, did the hospital provide in FY13? What proportion of its peer cohort's inpatient cases did this hospital treat?

Discharges by Category



How has the hospital's average length of stay changed compared to FY10, and how does this hospital compare to its peer cohort median? (FY10=100)

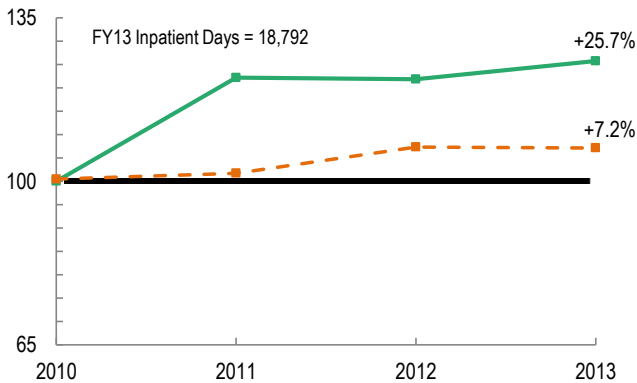


For descriptions of the metrics, please see Technical Appendix.

Legend: Hospital (solid green line), Peer Cohort (dashed orange line)

UTILIZATION TRENDS

How has the volume of the hospital's inpatient days changed compared to FY10, and how does this hospital compare to its peer cohort median? (FY10=100)

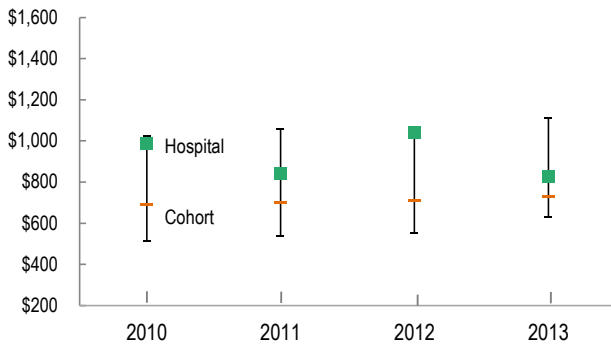


How has the volume of the hospital's outpatient visits changed compared to FY10, and how does this hospital compare to its peer cohort median? (FY10=100)

Hospital did not provide outpatient services from FY10 to FY12.
 In FY13, Whittier Pavilion had 102 outpatient visits.

PATIENT REVENUE TRENDS

What was the hospital's net inpatient service revenue per inpatient day between FY10 and FY13, and how does this hospital compare to its peer cohort median?



FY13 Net Inpatient Revenue per Day = \$825 Full Cost per Day = \$942

How has the hospital's total outpatient revenue changed compared to FY10, and how does this hospital compare to its peer cohort median? (FY10=100)

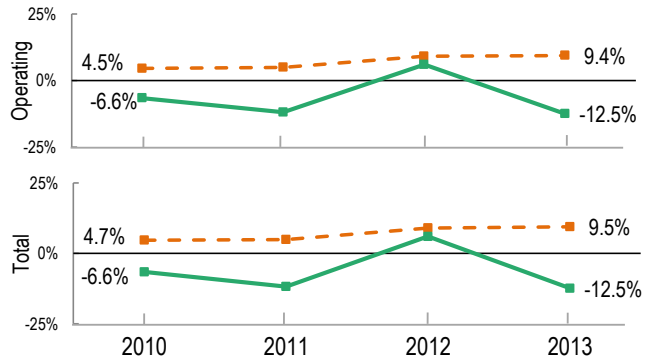
Hospital did not provide outpatient services from FY10 to FY12.
 In FY13, Whittier Pavilion had \$5K in outpatient revenue.

FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY10 and FY13?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2010	\$14	\$14	\$0	\$15	(\$0.9)
2011	\$16	\$16	\$0	\$18	(\$1.9)
2012	\$21	\$21	\$0	\$19	\$1.2
2013	\$17	\$17	\$0	\$19	(\$2.1)

What were the hospital's operating and total margins between FY10 and FY13, and how do these compare to the medians of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

Non-acute hospitals in Massachusetts are typically identified as psychiatric, rehabilitation, and chronic care facilities. CHIA has defined non-acute hospitals in this publication using the Massachusetts Department of Public Health (DPH) and Department of Mental Health (DMH) license criteria.

‡ Costs were adjusted to exclude direct medical education costs and physician compensation.

† Average Hospital does not include Specialty hospitals.