

# REHABILITATION HOSPITALS

## Hospital Fiscal Year 2024 Profiles

Rehabilitation hospitals provide intensive, post-acute rehabilitation services, such as physical, occupational, and speech therapy services. For Medicare payment purposes, hospitals are classified as rehabilitation hospitals if they provide more than 60% of their inpatient services to patients with one or more of 13 diagnoses listed in the federal regulations.

### REHABILITATION HOSPITALS

Encompass Braintree Rehabilitation Hospital	Encompass New England Rehabilitation Hospital
Encompass Rehabilitation Hospital of Western Massachusetts	Fairlawn Rehabilitation Hospital, an affiliate of Encompass Health
Spaulding Rehabilitation Hospital - Boston	Spaulding Rehabilitation Hospital - Cape Cod
Vibra Hospital of Southern Massachusetts	Whittier Rehabilitation Hospital - Bradford
Whittier Rehabilitation Hospital - Westborough	

### REHABILITATION HOSPITAL METRICS

GROSS AND NET PATIENT SERVICE REVENUES (GPSR & NPSR)					UTILIZATION						
	HFY20	HFY21	HFY22	HFY23	HFY24		HFY20	HFY21	HFY22	HFY23	HFY24
Total Inpatient GPSR	\$734.0M	\$743.0M	\$722.9M	\$722.7M	\$790.5M	Total Licensed Beds	959	959	959	959	959
Total Outpatient GPSR	\$192.8M	\$251.0M	\$262.2M	\$291.9M	\$319.9M	Total Available Beds	959	959	959	959	959
Total Inpatient and Outpatient GPSR	\$926.8M	\$993.9M	\$985.0M	\$1.0B	\$1.1B	Total Staffed Beds	959	959	959	959	959
Total Inpatient NPSR	\$384.5M	\$399.8M	\$399.3M	\$426.3M	\$446.7M	Median Percentage Occupancy	69.0%	66.3%	63.9%	61.8%	66.0%
Total Outpatient NPSR	\$64.8M	\$83.1M	\$81.3M	\$95.8M	\$103.4M	Total Inpatient Discharges	14,108	14,710	14,682	15,866	16,636
Total Inpatient and Outpatient NPSR	\$449.4M	\$483.0M	\$480.6M	\$522.1M	\$550.2M	Total Inpatient Days	233,173	233,590	229,862	227,761	236,836
						Median Average Length of Stay	14.75	15.31	15.19	13.70	12.99
						Total Outpatient Visits	453,424	557,637	571,489	605,191	625,528

### AVERAGE PAYER MIX

	HFY20	HFY21	HFY22	HFY23	HFY24
Medicare	64.8%	65.4%	65.9%	66.2%	65.8%
Medicaid	13.4%	12.4%	12.6%	13.5%	14.1%
Commercial	16.2%	15.9%	15.5%	15.0%	14.8%
Public Payer Mix	79.0%	78.7%	79.4%	80.5%	80.8%

### REVENUE AND EXPENSES

	HFY20	HFY21	HFY22	HFY23	HFY24
Total Operating Revenue	\$476.3M	\$507.4M	\$509.0M	\$546.5M	\$579.0M
Non-Operating Revenue <sup>3</sup>	\$0.1M	\$5.1M	\$0.1M	\$0.9M	\$8.4M
Total Revenue	\$476.4M	\$512.5M	\$509.1M	\$547.4M	\$587.4M
Total Expenses	\$467.4M	\$480.2M	\$506.6M	\$529.8M	\$563.9M
Total Surplus (Deficit)	\$9.0M	\$32.3M	\$2.5M	\$17.6M	\$23.5M
Median Operating Margin	3.6%	14.1%	6.7%	2.3%	-0.1%
Median Non-Operating Margin	0.0%	0.0%	0.0%	0.0%	0.0%
Median Total Margin	3.6%	14.1%	6.7%	2.3%	-0.1%

### SOLVENCY AND LIQUIDITY

	HFY20	HFY21	HFY22	HFY23	HFY24
Total Net Assets or Equity	\$449.0M	\$451.0M	\$626.2M	\$624.5M	\$671.0M
Median Current Ratio	1.20	0.94	2.06	3.21	2.76

## REHABILITATION HOSPITAL: INDIVIDUAL HOSPITAL METRICS

### INPATIENT DAYS

	HFY20	HFY21	HFY22	HFY23	HFY24
Encompass Braintree	36,543	37,183	40,359	39,771	40,243
Encompass New England	36,453	38,323	39,449	40,349	41,472
Encompass Western Mass	17,574	18,161	18,214	18,027	18,573
Fairlawn	27,786	25,526	25,660	23,528	27,383
Spaulding Boston	44,702	44,393	42,592	44,916	44,464
Spaulding Cape Cod	15,311	15,981	14,526	15,829	15,814
Vibra Southern	22,616	21,762	19,479	17,303	19,119
Whittier Bradford	16,147	16,156	14,313	13,643	14,489
Whittier Westborough	16,041	16,105	15,270	14,395	15,279

### PERCENTAGE OCCUPANCY

	HFY20	HFY21	HFY22	HFY23	HFY24
Encompass Braintree	53	54	59	58	59
Encompass New England	56	59	60	62	63
Encompass Western Mass	91	94	94	93	96
Fairlawn	69	64	64	59	68
Spaulding Boston	93	92	88	93	92
Spaulding Cape Cod	70	73	66	72	72
Vibra Southern	69	66	59	53	58
Whittier Bradford	74	74	65	62	66
Whittier Westborough	50	50	48	45	47

### NET INPATIENT REVENUE PER PATIENT DAY

	HFY20	HFY21	HFY22	HFY23	HFY24
Encompass Braintree	1,585	1,627	1,678	1,775	1,863
Encompass New England	1,694	1,781	1,798	1,886	1,961
Encompass Western Mass	1,629	1,741	1,734	1,865	1,872
Fairlawn	1,557	1,552	1,557	1,780	1,853
Spaulding Boston	1,956	2,006	2,052	2,163	2,138
Spaulding Cape Cod	1,886	1,900	1,935	2,015	2,101
Vibra Southern	1,219	1,282	1,248	1,495	1,351
Whittier Bradford	1,518	1,564	1,685	1,727	1,659
Whittier Westborough	1,531	1,692	1,651	1,783	1,752

### HFY 2024 FINANCIAL METRICS

	Operating Revenue	Non-Operating Revenue	Total Revenue	Total Expenses	Income (Loss)	Operating Margin	Non-Operating Margin	Total Margin	Total Net Assets	Current Ratio	Avg Age Plant
Encompass Braintree	\$78.2M	\$0.0M	\$78.2M	\$61.9M	\$16.3M	20.9%	0.0%	20.9%	\$259.1M	2.2	2.5
Encompass New England	\$81.6M	\$0.0M	\$81.6M	\$65.2M	\$16.4M	20.1%	0.0%	20.1%	\$202.6M	4.7	3.0
Encompass Western Mass	\$34.9M	\$0.0M	\$34.9M	\$27.9M	\$7.0M	19.9%	0.0%	19.9%	\$18.8M	2.8	9.6
Fairlawn	\$51.4M	\$0.0M	\$51.4M	\$43.2M	\$8.2M	15.9%	0.0%	15.9%	\$27.8M	4.5	5.9
Spaulding Boston	\$196.4M	\$7.9M	\$204.3M	\$220.2M	(\$15.9M)	-11.6%	3.9%	-7.8%	\$148.7M	0.5	10.3
Spaulding Cape Cod	\$54.0M	\$0.5M	\$54.5M	\$60.5M	(\$6.0M)	-11.9%	0.9%	-11.0%	(\$9.7M)	0.2	10.6
Vibra Southern	\$26.6M	\$0.0M	\$26.6M	\$27.8M	(\$1.2M)	-4.5%	0.0%	-4.5%	\$0.3M	0.3	36.3
Whittier Bradford	\$27.1M	\$0.0M	\$27.1M	\$28.4M	(\$1.3M)	-4.7%	0.0%	-4.7%	\$1.9M	3.6	9.7
Whittier Westborough	\$28.8M	\$0.0M	\$28.8M	\$28.8M	(\$0.0M)	-0.1%	0.0%	-0.1%	\$21.5M	9.7	15.0

For descriptions of the metrics, please see the technical appendix at <https://www.chiamass.gov/hospital-profiles>.

Data from the HFY2020 through HFY2024 CHIA Cost Reports.

### AVERAGE LENGTH OF STAY (DAYS)

	HFY20	HFY21	HFY22	HFY23	HFY24
Encompass Braintree	14	14	14	13	13
Encompass New England	13	12	12	12	12
Encompass Western Mass	13	13	13	12	12
Fairlawn	13	14	13	12	12
Spaulding Boston	21	20	21	18	16
Spaulding Cape Cod	15	16	16	14	13
Vibra Southern	41	35	37	36	43
Whittier Bradford	22	19	17	16	18
Whittier Westborough	18	15	15	14	17

### HFY 2024 PAYER MIX

	Medicare Mix	Medicaid Mix	Commercial Mix	Public Payer Mix
Encompass Braintree	73.4%	8.7%	7.9%	82.1%
Encompass New England	78.5%	4.8%	7.7%	83.2%
Encompass Western Mass	85.7%	3.8%	5.4%	89.4%
Fairlawn	76.1%	7.5%	9.2%	83.6%
Spaulding Boston	43.7%	11.6%	34.9%	60.5%
Spaulding Cape Cod	67.4%	8.6%	18.7%	79.1%
Vibra Southern	23.8%	64.7%	11.5%	88.5%
Whittier Bradford	71.0%	11.0%	17.6%	82.0%
Whittier Westborough	72.4%	6.1%	20.2%	78.5%

### OUTPATIENT VISITS

	HFY20	HFY21	HFY22	HFY23	HFY24
Encompass Braintree	26,906	27,975	18,703	18,185	17,275
Encompass New England	3,520	1	0	0	0
Encompass Western Mass	1,868	0	0	0	0
Fairlawn	2,918	0	0	0	0
Spaulding Boston	284,348	368,588	384,756	417,598	437,231
Spaulding Cape Cod	97,759	127,189	129,360	135,749	138,112
Vibra Southern	272	0	0	0	0
Whittier Bradford	27,524	23,287	27,052	22,136	19,441
Whittier Westborough	8,309	10,597	11,618	11,523	13,469